



ASSOCOSTIERI

Associazione Nazionale Depositi Costieri Olii Minerali

*Looking for
an insurance partner*

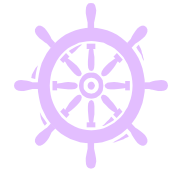
Fetsa Exco

February 15 2012



Agenda

Starting of the project



Criteria for selection of the partner



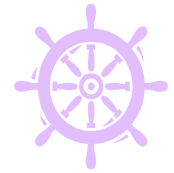
Insurance Coverage



Selection process



Starting of the project



Assocostieri started in 2011 to focus on the insurance aspects of the business of our member co.s with 3 possible options:

- a) Creating an Assocostieri's insurance captive
- b) Creating an Assocostieri owned broker co.
- c) Making a general agreement (convenzione) with a selected broker



Criteria for the selection of the partner



Assocostieri formed a group of co.s coordinated by A.Servizi who stated the following criteria for the decision

EXTENT OF THE RISK COVERAGE

COST (APPLIED RATE)

POSSIBLE INVOLVEMENT OF A. SERVIZI

Insurance Coverage



1

Property “all risks”

2

Direct liabilities

3

Indirect liabilities

4

Environmental Coverage

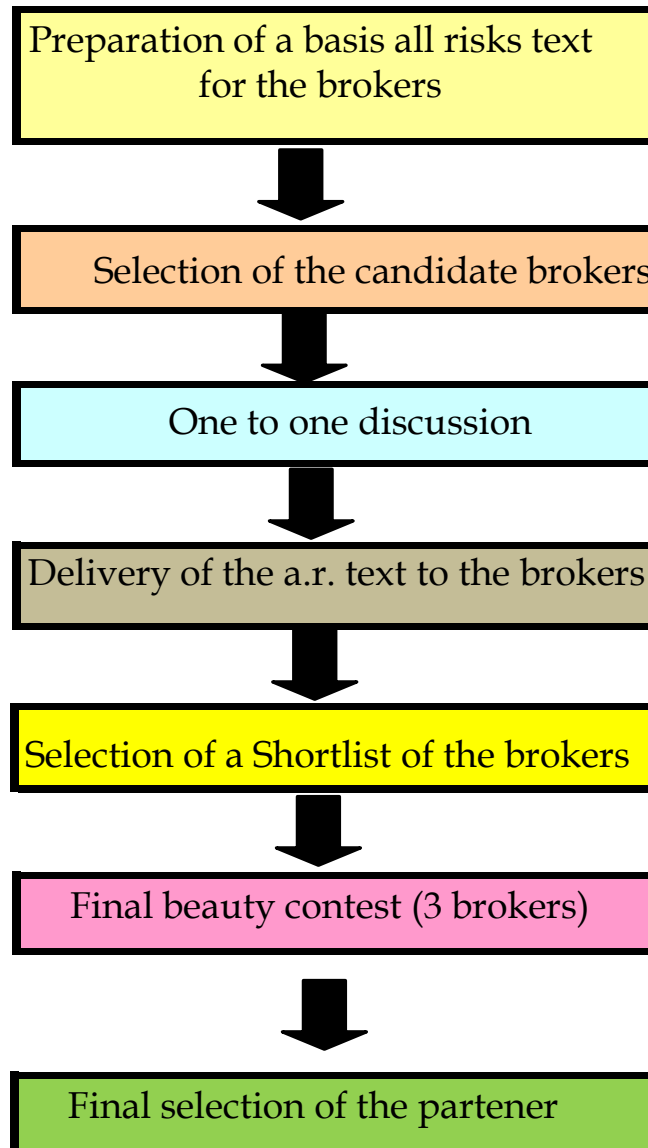
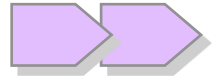
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Directors and Officers

6

Guarantees for excise duty

Selection process





Thanks for your attention!

Dario



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